# RingCentral Partner Forum, 3-4 April, Langley Hotel, Windsor

#### MEET THE TEAM BIOS

## **Wendy Harmon**

As AVP of Global Channel Marketing, Wendy Harmon heads RingCentral's worldwide channel partner enablement initiatives, including the global RingCentral Reach™ partner program. Overall, her goal is to make it easy for partners to work and win more with RingCentral.

To do so, Wendy strives to create a balance between innovative risk and the need for discipline, standards, and consistency. A proud sixth-generation Californian, Wendy has also lived in Colorado and the UK, and graduated from the University of Colorado Boulder.

Prior to joining RingCentral, she most recently served as Chief Operating Officer of Hubble by insightsoftware.com, where she helped lead globally dispersed on-premises and SaaS product and services teams for a total of 14 years.

LinkedIn profile <a href="here">here</a>

### Michaela Mars Matzke

With a 20+ year career spanning business development and director-level roles, Michaela is Regional Vice President Channel Partners EMEA at RingCentral. Based in Munich, her mission is to advance the delivery of UCaaS and CCaaS across a European partner network.

With a clear focus on enabling strategic partners, Michaela is a rich source of customer insights – and works to maintain the relevance and impact of our channel services. Outside of work, Michaela's primary interest revolves around health and nutrition.

LinkedIn profile here

#### **Tony McNish**

Tony is RingCentral's Regional Vice President Channel Sales, UKI and France. It's a position that sees him manage a wide array of sales support resources, all aimed at helping partners optimise their prospect and customer engagement activities.

Having spent over 20+ years in Channel, Tony's primary goal is to help partners extend their offerings and accelerator performance via close RingCentral support. RingCentral has a partner first approach and it is therefore crucial that they have a thriving and vibrant channel community which Tony is responsible for building and maintaining.

LinkedIn profile <a href="here">here</a>

#### **Emily Fallon**

As Senior Director, International Channel Marketing & Partner Programs, Emily brings with her a wealth of experience in the fields of communications, strategy, planning, and demand generation.

Having joined RingCentral to oversee activity in the EMEA and APAC regions, Emily today has a wider international role – but with the same remit of delivering activities and campaigns that have the goal of creating a constant source of new opportunities for partners.

LinkedIn profile here

#### Caroline Ward

With 20+ years' experience working for global tech brands, Caroline is RingCentral's Partner Programs Manager – International. A role that is dedicated to empowering partners through marketing, field enablement, and educational support.

Having worked in channel-facing roles throughout her career, Caroline is a committed partner champion. To this can be added deep experience in the delivery of programmes aimed at creating long-term partner success.

Outside of work, Caroline also supports projects aimed at addressing inequality, poverty, and lack of opportunities.

LinkedIn profile <a href="here">here</a>